

DNA FROM SALIVA VS BLOOD

Who wins the cost battle? (10,000 samples)

COLLECTION TIME

In hours of Full Time Employment
(FTE is 40 working hours per week)



VS



ORAGENE® SALIVA SAMPLES

1,200 HOURS

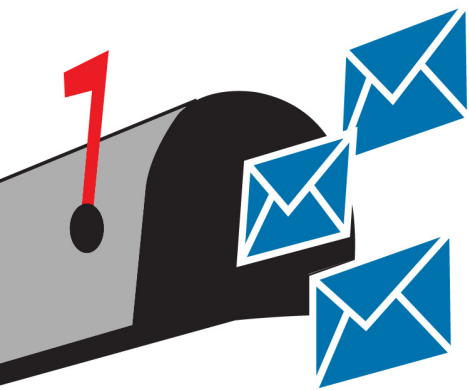
Donor self-collection and
return by mail

BLOOD

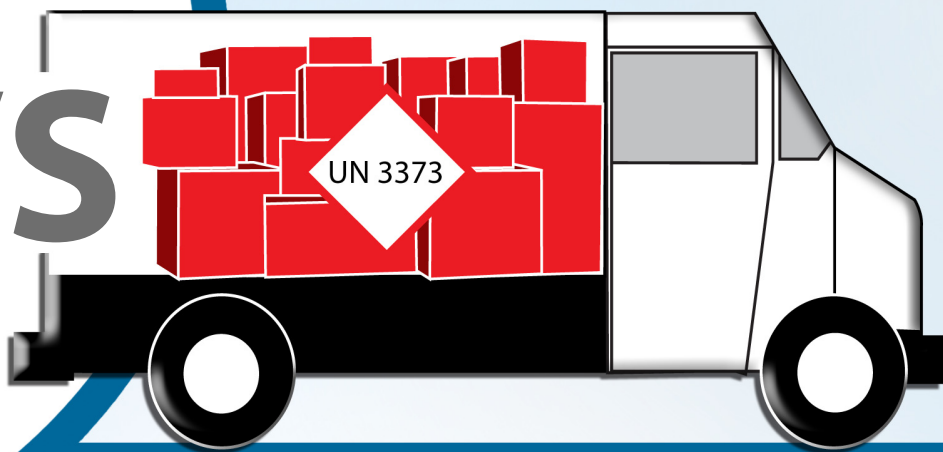
6,500 HOURS

Collected in a clinic with
2 phlebotomists and 1 lab technician

COST OF SHIPPING



VS



BLOOD

by overnight courier

5X more costly

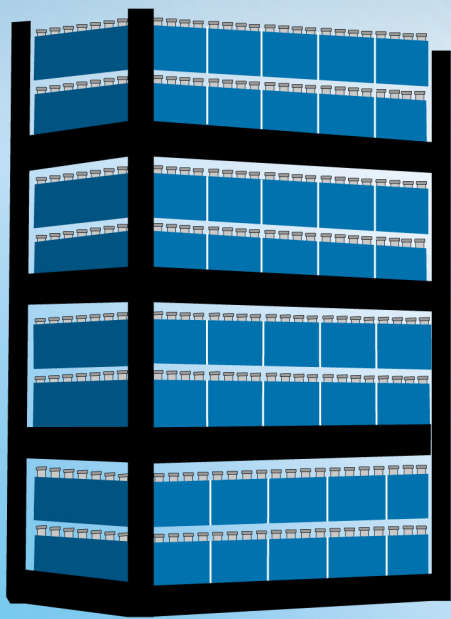
ORAGENE
SALIVA SAMPLES
by standard mail

ANNUAL STORAGE

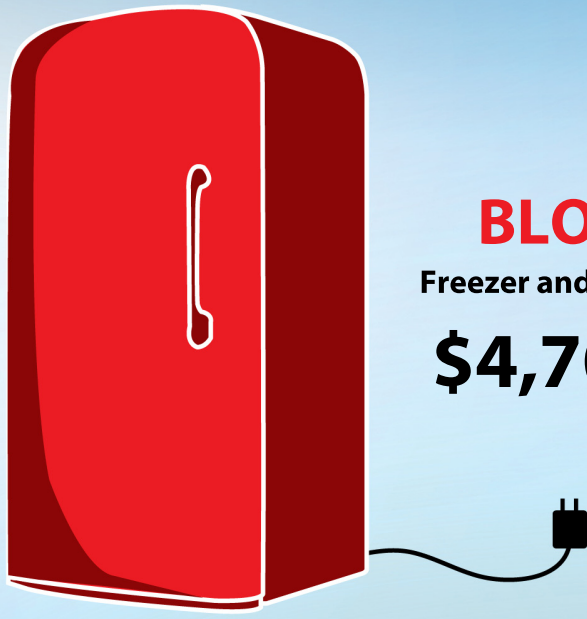
ORAGENE
SALIVA SAMPLES

Room temperature

\$1,200 USD



VS



BLOOD

Freezer and electricity

\$4,700 USD

"We have collected numerous [samples from] family members who were not willing to go for a blood draw, as well as children, elderly patients and overseas relatives. The ease of shipping and self-collection are remarkable. Our lab is very impressed with this timely product."

DNAgenotek



www.dnagenotek.com

Ruth McPherson, MD, PhD and Nihan Kavaslar, PhD
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